

# Multibank, Inc.

## **Update**

## **Key Rating Drivers**

Multibank's IDR and Outlook Mirror Parent's: Multibank, Inc.'s Long-Term IDR and Rating Outlook are aligned with those of Banco de Bogota, S.A. (BB+/Stable), as Fitch Ratings expects any additional fallout from the pandemic to be manageable at current rating levels.

**Support-Driven Ratings:** Multibank's ratings reflect the willingness and ability of parent Banco de Bogota (BB+/Stable) to provide support, should the need arise.

**High Importance of Role in Group:** Fitch's assessment of Banco de Bogota's propensity to support Multibank mainly reflects the key and integral role of its Panamanian subsidiary within the group in terms of the business model and regional strategy. The assessment also considers the reputational risk that the default of the subsidiary could involve, including materially damaging the group's franchise.

**Good Business Profile:** Multibank's Viability Rating (VR) considers the bank's business profile as a high importance factor, given the sound franchise, albeit medium sized, and the benefits of its strong customer relationships as the bank is integrated with Grupo Aval.

**Financial Profile:** Fitch also considers the bank's moderate CET1 to RWA levels of 11.6% at 3Q21, which is above its pre-pandemic average (2017-2019 average: 11.3%). In addition, Fitch considers the bank's improved asset quality (past-due loans to gross loans at 3Q21: 1.9%; 2020: 2.1%) and profit generation, as well as its well-diversified and stable funding.

## Rating Sensitivities

# Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade:

- A downgrade of Multibank's IDR and senior unsecured debt can only occur if both its VR and Shareholder Support Rating (SSR) are downgraded.
- A downgrade of Multibank's SSR could result from a downgrade of Banco de Bogota's IDR or a reduced propensity of the parent to support its subsidiary, both of which are unlikely at present.
- Multibank's VR could be downgraded as a result of a sustained deterioration of profitability (operating profit to RWA below 0.5%) and asset quality ratios that undermine the bank's financial performance, driving a decline in its CET1 ratio consistently below 10%, that leads to a downgrade of the business profile assessment score.

# Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade:

- Positive rating actions on Multibank's IDRs, senior unsecured debt rating and SSR could be driven by positive rating actions on Banco de Bogota's IDR.
- Positive rating actions on Multibank's IDRs and senior unsecured debt rating could be driven by positive rating action on its VR. Multibank's VR could be upgraded upon the sustained strengthening of the business profile, along with capitalization levels, with CET1 at least at 15%.

### **Ratings**

#### **Foreign Currency**

Long-Term IDR BB+
Short-Term IDR B

#### **Local Currency**

Viability Rating bb+ Shareholder Support Rating bb+

#### Nationa

National Long-Term Rating AA(pan) National Short-Term Rating F1+(pan)

#### Sovereign Risk

Long-Term Foreign-Currency
IDR
BBBLong-Term Local-Currency IDR
BBBCountry Ceiling
A-

#### Outlooks

Long-Term Foreign-Currency
IDR Stable
National Long-Term Rating Stable
Sovereign Long-Term ForeignCurrency IDR Stable

### **Applicable Criteria**

Bank Rating Criteria (November 2021)

#### Related Research

Fitch Revises Panama's Outlook to Stable; Affirms IDRs at 'BBB-' (January 2022)

Fitch Ratings 2022 Outlook: Latin American Banks (December 2021)

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## **Debt Rating Classes**

Rating Level	Rating
Senior Unsecured: Long Term	BB+
Source: Fitch Ratings.	

Multibank's outstanding senior unsecured obligation rating is identical to the company's IDR, as the likelihood of default on the obligations is the same as for Multibank overall, due to the absence of subordination and specific guarantees. See Fitch's "Bank Rating Criteria" for details.

## Significant Changes

### **Economic Recovery Reduces Pressure on Bank Performance**

Fitch has revised to stable from negative the trend of the Panamanian banking operating environment (OE), affirming it at 'bb+'. This reflects the better than expected economic recovery and lower risks of fiscal or economic pressures affecting recovery prospects of bank financial performance. Fitch estimates GDP growth of 15% and 7% for 2021 and 2022, respectively, while the unemployment rate has followed a downward trend, reaching 11% as of October 2021. Likewise, Fitch believes that loan deterioration risks due to the still-high proportion of modified loans (17.4% of total loans at November 2021) can be evaluated in the financial profile of each entity, since loan relief measures ended in September 2021. Fitch believes normalizing modified loan payments remains the banks' main challenge in 2022.

## **Shareholder Support**

Fitch views Banco de Bogota's willingness and ability to provide support as high, because Multibank plays a core and long-term strategic role as the only direct Panamanian subsidiary within the group, in terms of the business model and regional strategy, providing key services in a market considered to be core.

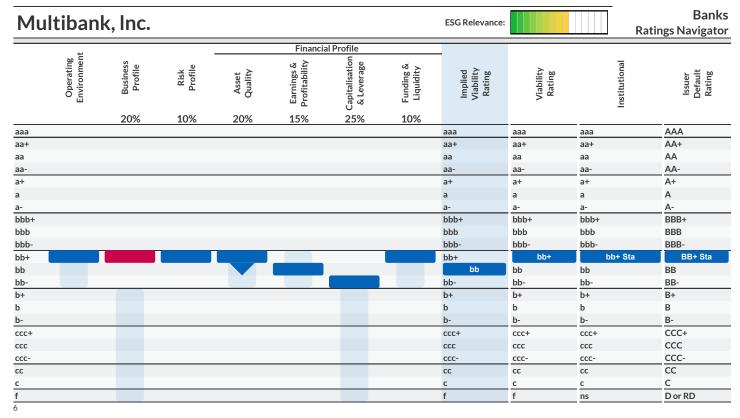
Multibank's Stable Rating Outlook mirrors Banco de Bogota's, indicating that Fitch expects any additional fallout from the pandemic to be manageable at current rating levels. Multibank's Long-Term IDR and Rating Outlook are equal to those of the ultimate parent, Banco de Bogota.



Parent IDR	BB+
Total Adjustments (notches)	0
Shareholder Support Rating:	bb+
Shareholder ability to support	
Shareholder Rating	BB+/ Stable
Shareholder regulation	1 Notch
Relative size	1 Notch
Country risks	1 Notch
Shareholder propensity to support	
Role in group	Equalised
Reputational risk	Equalised
Integration	1 Notch
Support record	1 Notch
Subsidiary performance and prospects	Equalised
Legal commitments	2+ Notches



## **Ratings Navigator**



The Key Rating Driver (KRD) weightings used to determine the implied VR are shown as percentages at the top. In cases where the implied VR is adjusted upwards or downwards to arrive at the VR, the  $\underline{KRD}$  associated with the adjustment reason is highlighted in red.

Higher influence Moderate influence



## **Summary Financials and Key Ratios**

	Nine Mos Third Q	uarter 9/30/21	2020	2019	2018
	USD Mil.	PAB Mil.	PAB Mil.	PAB Mil.	PAB Mil.
(Years Ended Dec. 31)	Unaudited	Unaudited	Audited - Unqualified	Audited - Unqualified	Audited - Unqualified
Summary Income Statement	<del></del>	·	<del></del>	<del></del>	·
Net Interest and Dividend Income	74	74.2	90.9	116.0	130.3
Net Fees and Commissions	13	13.0	16.4	21.8	24.3
Other Operating Income	17	17.3	29.6	34.8	23.2
Total Operating Income	105	104.5	136.9	172.6	177.8
Operating Costs	63	62.5	86.4	92.8	100.0
Pre-Impairment Operating Profit	42	42.0	50.5	79.8	77.8
Loan and Other Impairment Charges	30	30.0	81.8	25.3	8.9
Operating Profit	12	12.0	(31.3)	54.5	68.9
Other Non-Operating Items (Net)	N.A.	N.A.	N.A.	N.A.	(0.1)
Tax	0	0.3	(8.5)	6.0	11.9
Net Income	12	11.7	(22.8)	48.5	56.9
Other Comprehensive Income	(18)	(18.3)	(12.1)	19.6	(16.6)
Fitch Comprehensive Income	(7)	(6.6)	(34.9)	68.1	40.3
Summary Balance Sheet					
Assets					
Gross Loans	3,470	3,470.3	3,224.7	3,474.7	3,456.6
- of which Impaired	67	67.0	67.7	50.8	43.4
Loan Loss Allowances	71	71.2	49.8	54.6	44.8
Net Loan	3,399	3,399.1	3,174.9	3,420.1	3,411.8
Interbank	144	143.5	182.2	231.2	294.8
Derivatives	0	0.2	9.6	N.A.	1.1
Other Securities and Earning Assets	929	929.0	1,058.9	697.2	833.8
Total Earning Assets	4,472	4,471.8	4,425.6	4,348.5	4,541.5
Cash and Due from Banks	21	20.9	20.6	23.9	27.2
Other Assets	349	349.2	432.7	369.2	327.2
Total Assets	4,842	4,841.9	4,878.9	4,741.6	4,895.9
Liabilities					
Customer Deposits	2,965	2,964.8	3,051.3	2,811.9	2,937.5
Interbank and Other Short-Term Funding	45	44.6	80.4	86.2	790.3
Other Long-Term Funding	1,220	1,219.8	1,017.1	1,028.3	438.4
Trading Liabilities and Derivatives	5	4.9	6.2	5.8	3.8
Total Funding and Derivatives	4,234	4,234.1	4,155.0	3,932.2	4,170.0
Other Liabilities	187	186.5	295.4	231.3	202.9
Preference Shares and Hybrid Capital	8	8.0	8.0	110.0	110.0
Total Equity	413	413.3	420.5	468.1	413.0
Total Liabilities and Equity	4,842	4,841.9	4,878.9	4,741.6	4,895.9
Exchange Rate		USD1 = PAB1	USD1 = PAB1	USD1 = PAB1	USD1 = PAB1

N.A. – Not applicable.

Source: Fitch Ratings, Fitch Solutions, Multibank.



## **Summary Financials and Key Ratios**

(%, Years Ended Dec. 31)	9/30/21	2020	2019	2018
Ratios (Annualized as Appropriate)				
Profitability			·	
Operating Profit/Risk Weighted Assets	0.6	(1.2)	1.8	2.3
Net Interest Income/Average Earning Assets	2.2	2.1	2.6	2.9
Non-Interest Expense/Gross Revenue	59.8	63.1	53.8	56.2
Net Income/Average Equity	3.8	(5.2)	10.9	14.5
Asset Quality		•		
Impaired Loans Ratio	1.9	2.1	1.5	1.3
Growth in Gross Loans	7.6	(7.2)	0.5	8.4
Loan Loss Allowances/Impaired Loans	106.3	73.6	107.5	103.2
Loan Impairment Charges/Average Gross Loans	1.2	2.1	0.8	0.3
Capitalization				
Common Equity Tier 1 Ratio	11.6	12.2	13.0	10.8
Fully Loaded Common Equity Tier 1 Ratio	N.A.	N.A.	N.A.	N.A.
Fitch Core Capital Ratio	N.A.	N.A.	13.6	12.0
Tangible Common Equity/Tangible Assets	7.8	8.2	9.6	8.3
Basel Leverage Ratio	7.2	7.3	8.8	7.1
Net Impaired Loans/Common Equity Tier 1	(1.3)	5.5	(1.0)	(0.4)
Net Impaired Loans/Fitch Core Capital	N.A.	N.A.	(0.9)	(0.4)
Funding and Liquidity			·	
Gross Loans/Customer Deposits	117.1	105.7	123.6	117.7
Liquidity Coverage Ratio	N.A.	N.A.	N.A.	N.A.
Customer Deposits/Total Non-Equity Funding	70.0	73.4	69.7	68.7
Net Stable Funding Ratio	N.A.	N.A.	N.A.	N.A.

Source: Fitch Ratings, Fitch Solutions, Multibank.



# **Environmental, Social and Governance Considerations**

FitchRatings		Multibank, Inc.							Ratir	Bank Igs Navigato
Credit-Relevant ESG Derivation	n								Overa	II ESG Scale
Multibank, Inc. has 5 ESG potential ration Multibank, Inc. has expenses.	-		ossession/foreclosure practices, consumer data protection (data	key	driver	0	issu	ues	5	
security) but this has very low impact on the rating.  Governance is minimally relevant to the rating and is not currently a driver.			dr	iver	0	issı	ues	4		
			potential driver		5	issı	ues	3		
					4	issı	ues	2		
					5	issı	ues	1		
Environmental (E) General Issues	E Score	Sector-Specific Issues	Reference	ES	Scale					
GHG Emissions & Air Quality	1	n.a.	n.a.	5		How to Read This Page ESG scores range from 1 to 5 based on a Red (5) is most relevant and green (1) is lea				
Energy Management	1	n.a.	n.a.	4		The Environmental (E), Social (S) and Governance (G) break out the individual components of the scale. The rig box shows the aggregate E, S, or G score. General Iss relevant across all markets with Sector-Specific Issues unic particular industry group. Scores are assigned to each specific issue. These scores signify the credit-relevance sector-specific issues to the issuing entity overall credit tall Reference box highlights the factor(s) within whis corresponding ESG issues are captured in Fitch's credit and The Credit-Relevant ESG Derivation table shows the over score. This score signifies the credit relevance of combin and G issues to the entity's credit rating. The three column left of the overall ESG score summarize the issuing entity component ESG scores. The box on the far left identifies it the main ESG issues that are drivers or potential drivers issuing entity's credit rating (corresponding with scores of 3, and provides a brief explanation for the score.				cale. The right-har General Issues a
Water & Wastewater Management	1	n.a.	n.a.	3						ned to each sectoredit-relevance of the call credit rating. The within which the call call to the call to the call the c
Waste & Hazardous Materials Management; Ecological Impacts	1	n.a.	n.a.	2						nows the overall ES ce of combined E, three columns to t
Exposure to Environmental Impacts	2	Impact of extreme weather events on assets and/or operations and corresponding risk appetite & management; catastrophe risk; credit concentrations	Business Profile (incl. Management & governance); Risk Profile; Asset Quality	1						eft identifies some tential drivers of t
Social (S)  General Issues S Score Sector-Specific Issues Reference				SS	Scale	sector ra	tings criter	neral Issues	veloped from Fitcl and Sector-Speci blished by the Unit	
Human Rights, Community Relations, Access & Affordability	2	Services for underbanked and underserved communities: SME and community development programs; financial literacy programs	Business Profile (incl. Management & governance); Risk Profile	5	H	Nations Principles for Responsible Investing (PRI) an Sustainability Accounting Standards Board (SASB).  Sector references in the scale definitions below refer to Se displayed in the Sector Details box on page 1 of the navigato				SB).
Customer Welfare - Fair Messaging, Privacy & Data Security	3	Compliance risks including fair lending practices, mis-selling, repossession/foreclosure practices, consumer data protection (data security)	Operating Environment; Business Profile (incl. Management & governance); Risk Profile	4						of the navigator.
Labor Relations & Practices	2	Impact of labor negotiations, including board/employee compensation and composition	Business Profile (incl. Management & governance)	3						
Employee Wellbeing	1	n.a.	n.a.	2						
Exposure to Social Impacts	2	Shift in social or consumer preferences as a result of an institution's social positions, or social and/or political disapproval of core banking practices	Business Profile (incl. Management & governance); Financial Profile	1						
Governance (G)							CREI	DIT-RELEV	ANT ESG S	CALE
General Issues	G Score	e Sector-Specific Issues	Reference	G S	Scale		How rele		S and G issuedit rating?	es to the
Management Strategy	3	Operational implementation of strategy	Business Profile (incl. Management & governance)	5		5		significant im	pact on the rat alent to "higher	driver that has a ng on an individual relative importance
Governance Structure	3	Board independence and effectiveness; ownership concentration; protection of creditor/stakeholder rights; legal /compliance risks; business continuity, key person risk; related party transactions	Business Profile (incl. Management & governance); Earnings & Profitability; Capitalisation & Leverage	4		4		an impact on factors. Equi		
Group Structure	3	Organizational structure; appropriateness relative to business model; opacity; intra-group dynamics; ownership	Business Profile (incl. Management & governance)	3		3		or actively m impact on the	anaged in a wa	either very low impac y that results in no equivalent to "lower" avigator.
Financial Transparency	3	Quality and frequency of financial reporting and auditing processes	Business Profile (incl. Management & governance)	2		2		Irrelevant to sector.	the entity rating	but relevant to the
				1		1		Irrelevant to sector.	the entity rating	and irrelevant to the

Unless otherwise disclosed in this section, the highest level of ESG credit relevance is a score of '3'. This means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. For more information on Fitch's ESG Relevance Scores, visit www.fitchratings.com/esg.



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